

DECKER DECKER DITO & INTERNICOLA ^{LLP}

✧ Newsletter for our Clients and Friends ✧

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ARTHUR W. DECKER

STEVEN T. DECKER

FRANK J. DITO

CHARLES INTERNICOLA

1610 RICHMOND RD.
STATEN ISLAND, NY
10304

Tel 718. 979. 4300
800. 976. 4904

www.dddilaw.com



DON'T JUST LOOK UNDER THE BED FOR MONSTERS THIS HALLOWEEN!

By: Frank J. Dito, Jr.

With the summer over and school in session, those of you that have children at home have undoubtedly received numerous catalogs in the mail advertising all sorts of Halloween costumes. Your child's excitement about which costume to wear and how much candy they are going to get can overshadow your concern as a parent for your child's safety. As a parent, your hope is to ensure a safe Halloween for you and your family while allowing your children to be able to enjoy the day. As a community, we can all do our part to make Halloween safer and more enjoyable for everyone.

One of the most important places you can start to make your child's Trick or Treating safer is by selecting the right costume. When you select a costume for your child, only purchase and use flame retardant costumes. Remember that a flame retardant costume does not mean that it is fire proof so always keep your child's costume away from any type of open flame. Make sure that the costume fits well so as to prevent your child from tripping over the costume.

If your child chooses a costume with a mask, make sure that the eye, mouth and nose openings are large enough to ensure full range of vision and allowing your child to breathe easy. Many governmental agencies now recommend wearing face makeup instead of a mask for safety reasons. If your child's costume has a prop, such as a ninja sword or light saber, make sure that they are made of soft materials and are not too realistic looking.



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DDD&I CLIENT STEVEN CONYERS ESTABLISHES "CMIT SOLUTIONS" FRANCHISE IN BROOKLYN NY

By: Steven Conyers, CMIT Solutions

At DDD&I we are proud that many of our clients are hard working "entrepreneurs" who are constantly working to establish and expand their businesses to offer valuable products and services. Recently Steven Conyers decided to open a CMIT Solutions in Brooklyn. In this article Steven discusses the process of "buying a franchise" and the value oriented services offered by his new company. If you are a business owner in New York or New Jersey we strongly recommend that you contact Steven about the computer monitoring and support services that he offers for businesses and how the right CMIT service plan can save your business money.

CMIT Solutions of Brooklyn North provides IT services and IT solutions that growing businesses in New York City need: computer networks, network security, IT support, troubleshooting, data backup and recovery, IT consulting and more — all things necessary to ensure you have a productive and safe network. What really sets us apart are our managed services plans and our national Network Operations Center (NOC). For a fixed monthly fee, the

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DDD&I CLIENT STEVEN CONYERS ESTABLISHES “CMIT SOLUTIONS”

FRANCHISE IN BROOKLYN NY (Continued from pg. 1)

CMIT Marathon managed services plan provides proactive maintenance, monitoring and technical support for your business’ technology infrastructure – including servers, PCs, laptops, networks, and printers. In addition, the CMIT Guardian service provides the best available business continuity solution for SMBs.

CMIT Solutions of Brooklyn North is different from the competition in many different aspects:

The Franchise Model

CMIT Solutions of Brooklyn North is different from the competition in many ways: owner who cares. We bring an entire team to service our clients! Having a national presence allows CMIT Solutions to offer our clients professional products and services that are otherwise only available to larger corporations. And with over 10 franchises serving the NY Metropolitan area, our regional footprint provides local resources beyond our competitors.

Proactive Approach

At CMIT Solutions, being proactive is more than a philosophy. Our managed services make it a reality. CMIT Marathon, our flagship managed service, brings a team of over 225 computer engineers and help desk technicians to our clients for a level of professional support that small businesses need and deserve – and for a price they can afford.

Responsive Service

You deserve the respect that prompt service conveys. We will not take our clients for granted. Our managed services clients receive guaranteed response times.

We Listen

We won’t show up at your door saying “Here’s what we sell. Where do you want it?” We listen to you and present a customized solution designed to fulfill your needs and help you achieve your business goals.

Guaranteed

All of our services are fully guaranteed. If you’re not happy with our services for any reason, just call us and we’ll come back onsite to resolve the problem to your complete satisfaction at no additional charge.

We Are Goal-Oriented

Your goals, not ours. We are 100% focused on your success. All of our services are guaranteed – 100%.

Passion

CMIT franchise owners are dedicated to and passionate about providing high-caliber solutions to the SMB market. We love what we do. Our clients love how we do it. We value the relationships we’ve built with our clients, who often regard us as a member of their own staff. Because we maintain a keen sense of business, we help our clients leverage technology to achieve their larger company objectives.

What advantages does CMIT have for small business owners in New York City?

- **Reduced IT costs** coupled with peace of mind through proactive computer and network management. Using CMIT Marathon over 90% of computer problems are resolved before they impact your small business.
- CMIT provides **cost-effective solutions**. We do not sell a bunch of tech products. We strive to understand your business and propose solutions that make sense in language that you can understand.
- SMB owners get the benefit of a national company (24 hour network monitoring, help desk, price leverage) provided through a local, fellow SMB-owner aligned with your business success.

What are the first steps someone should follow if they are looking to buy a franchise?

- Use a reputable franchise broker who will help choose appropriate franchises for consideration.
- Validate each franchise opportunities by speaking with as many current and former franchisees as you can. Pick franchisees from the FDD, don’t rely solely on franchisees provided by the franchisor.
- Ask each franchisee you speak to if they would do it all over again. Also ask for names of franchisees in their area that are not as successful and make sure to speak to them.
- It is necessary to find an attorney that specializes in franchising. Don’t rely on the franchisor or the franchise broker to find your attorney. I found Charles Internicola through independent research and know that my interests were represented to the utmost.

CMIT Solutions of Brooklyn North can be reached at:

320 7th Avenue #106

Brooklyn, NY 11215

347.599.0737

347.214.8140 (Fax)

Call for a free assessment!



ABOUT THE AUTHOR:

Steven Conyers, owner and President of CMIT’s franchise serving northern Brooklyn neighborhoods, has over 20 years experience in providing business focused Information Technology services. His significant expertise includes creative approaches to solving business problems with technology, reducing operating costs and improving competitive advantage, revenue potential, and the timeliness and usefulness of information.

BE SAFE, BE COOL, THAT'S HOW YOU'LL MAKE IT THROUGH SCHOOL

By: Cameron Decker

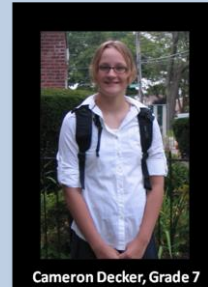
A few weeks ago, all of us kids went back to school. Whether you just started attending a new school or you are just changed classrooms to start the new grade, whether you were looking forward to going back or dreading it, school is back. Not only should you be brushing up on your math, but you should be thinking of how to be safe while going to and attending school.

- **Tip 1** – If you walk to school, always make sure you follow traffic signs. Make sure to stay in the crosswalks, look around, and stay alert. Give yourself plenty of time to get to school so that you can pay attention to what's going on without rushing.
- **Tip 2** – Lots of kids take the bus to school. If you are one of them you should always make sure you have on your seat belt and stay seated during the ride. You can fall or bang into things if you aren't in your seat. Not only can this injure you but it can hurt other people

on the bus. Always try to wait for the bus with an adult or friend, just for safety and protection.

- **Tip 3** – Be sure to wear functional shoes to school. Chances are that you will have to use the stairs a lot, plus shoes like sneakers are more comfortable, especially for sports. Make sure that you keep your backpack at a comfortable and manageable weight.

My dad helps people who have accidents and get hurt. Hopefully you'll keep yourself safe and never need his help.



Cameron Decker, Grade 7

At DDD&I we don't take all types of cases and we don't practice in every area of the law – to do so would make no sense and would deny our clients the best possible legal representation. As such, each partner at DDD&I limits his practice to select areas of the law. Over the years our partners have published books within their own specialties and consistent with our obligation to inform our clients we are please to offer to our clients and friends (receiving a copy of this newsletter) “complimentary” copies of our books that are currently for sale at Amazon.com.

For your free copy (for recipients of this newsletter) call us at 800.976.4904 or visit www.dddilaw.com

“5 Myths That Can Ruin the Purchase of Your Home”



DON'T JUST LOOK UNDER THE BED FOR MONSTERS THIS HALLOWEEN! (Continued from pg. 1)

For those of you that don't have children or grandchildren, you can still do your part to help make Halloween safe. If you are expecting Trick or Treaters to stop by your home, be sure walkways, stairs and porches are well-lit and free of obstacles that could result in falls. Keep candle-lit Jack-o-Lanterns away from doorsteps, walkways, landings, and curtains. Place them on sturdy tables, keep them out of the reach of small children, and never leave them unattended.

If you are out driving on Halloween, be sure to remain especially alert for Trick or Treaters. Watch for children darting out from between parked cars. Look out for children walking on roadways, medians and curbs as they are walking from house to house. Be extra careful when entering and exiting driveways and watch out for children in dark costumes in the evening hours. By being extra vigilant, we can all help to avoid unfortunate and tragic accidents this Halloween.

To help us to do our part to make your Halloween safer,

we are giving away FREE reflective Halloween Trick or Treat Bags and FREE glow sticks. To get your FREE bags and glow sticks, simply go to our website at www.DDDILaw.com/reports/Halloween.cfm to download your FREE report “**10 Tips for Trick or Treat Safety**” and to request your FREE bags and glow sticks. Simply fill out the request form that you will find on that web page and we will send the bags and glow stick right out to you. If you would like additional bags and glow sticks for your friends and family, just provide us with their information and we will send the bags and glow sticks to them as well.

If you or a family member uses the FREE bag and glow sticks, please take their picture and send it to Vicky at our firm to be entered into our Best Costume Contest. Her e-mail address is VGracia@dddilaw.com. We will publish your photos in our December newsletter and announce the winners for the Best Costume Contest. Don't forget to enter as there will be prizes for the 1st, 2nd, and 3rd place winners.

Help in the Effort to Keep Our Children Safe this School Year

This year, National School Bus Safety Week is October 19-23. School Bus Safety Week is a public education program designed to promote school bus safety. Did you know that in the United States each year, approximately 22.5 million school aged children ride yellow school buses to and from school? Besides yellow school buses, public transportation accounts for transporting almost 900 million students to school per year.

Unfortunately, in New York between 2002 and 2004, 69 students were injured and one killed by drivers who illegally passed stopped school busses. Although riding on the school bus is one of the safest forms of transportation, accidents do happen. As an accident attorney, some of the most tragic cases that I have helped clients through are those involving an injury to or the unimaginable loss of a child. Now that school is back in full swing, we can all do our part to help make our children's' trip to school and return home safer.

It is estimated that 50,000 motor vehicles illegally pass New York State school buses every day. Section 1174 of the Vehicle and Traffic Law requires that vehicles stop while approaching a school bus from the front or overtaking it from the rear while its large flashing red lights are on. From my morning walks to

the bus stop with my 6-year old son, it's all too apparent that drivers on Staten Island seem reluctant to stop for a school bus. In the morning, from the time the red lights go on until the children are on the bus and the lights go off, averages **less than 30 seconds!** Did you know that you must always stop for flashing lights, even on divided roadways? The fine for the first time illegally passing a stopped school bus is up to \$400, 5 points on your driver's license and a possible 30 days in jail. Besides the fine and points on your license, is the 30 seconds that you save worth it versus the possibility of having the memory of hitting a child for the rest of your life? That's a very easy question to answer but we don't always think about the potential consequences of our actions.

An average sized school bus can carry over 50 students, and most of the time they are supervised only by the driver. Let's do our part to help the driver's out. Yellow lights mean that the bus is going to stop; red lights mean that children are getting on or off the bus. Slow down! Stop on the red! Help the bus drivers out and protect our children. I can assure you that you'll be glad you did.



This publication is intended to educate the general public about business, personal injury, real estate and insurance issues. It is not intended to be legal advice. Every case is different. The information in this newsletter may be freely copied and distributed as long as the newsletter is copied in its entirety.



DECKER, DECKER, DITO & INTERNICOLA^{LLP}
ATTORNEYS AT LAW

Decker, Decker, Dito & Internicola, LLP
1610 Richmond Road
Staten Island, NY 10304

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Inside – SAFETY TIPS FOR SCHOOL
AND HALLOWEEN

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